



**RESIDENTIAL SALES\***  
**NOVEMBER 2023**  
**SUMMARY STATISTICS**



**Units Sold**



**Dollar Volume (Millions)**



**Active Listings**

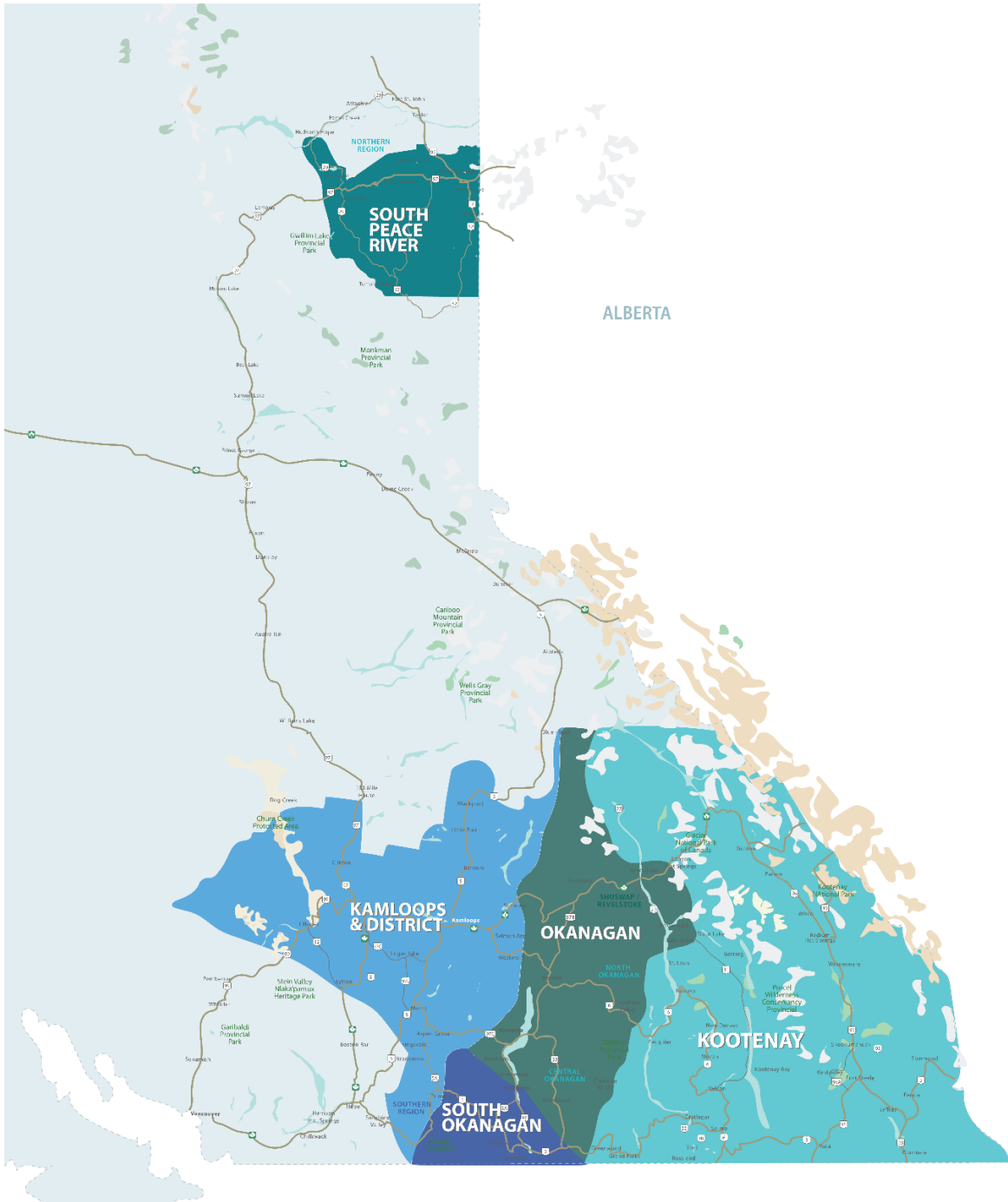


**New Listings**

	Units Sold	Dollar Volume (Millions)	Active Listings	New Listings
<b>CENTRAL OKANAGAN</b>	230 ↓-8.7%	\$197.3 ↓-8.1%	2,374 ↑27.0%	657 ↑31.4%
<b>NORTH OKANAGAN</b>	104 ↑5.1%	\$67.9 ↑11.4%	724 ↑27.9%	146 ↓-8.2%
<b>SHUSWAP / REVELSTOKE</b>	54 ↓-3.6%	\$36.8 ↑1.7%	465 ↑12.3%	91 ↑2.2%
<b>SOUTH OKANAGAN</b>	75 ↓-27.2%	\$42.4 ↓-34.9%	1,095 ↑38.8%	158 ↓-12.7%
<b>SOUTH PEACE RIVER AREA</b>	26 0.0%	\$6.7 ↑1.4%	219 ↓-7.6%	13 ↑225.0%
<b>KAMLOOPS AND DISTRICT</b>	153 ↑17.7%	\$93.6 ↑20.4%	1,063 ↑8.6%	273 ↓-3.5%
<b>KOOTENAY</b>	171 ↓-13.6%	\$80.3 ↓-16.3%	1,162 ↑8.7%	239 ↓-7.4%
<b>TOTAL ASSOCIATION</b>	813 ↓-5.9%	\$525.0 ↓-5.8%	7,102 ↑19.9%	1,577 ↑7.0%





\*Residential = Acreage, Duplex, Mobile Home, Recreational, Single Family, 3/4Plex, Apartment & Townhouse. Excludes Land





\*\*Percentage indicates change from the same period last year







This map is for informational purposes. It does not represent an on-the-ground survey and represents only the approximate relative location of property boundaries.



	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
<b>Sales</b>	<b>108</b> ↓ -10.7%	<b>54</b> ↑ 1.9%	<b>29</b> ↓ -19.4%	<b>34</b> ↓ -42.4%
<b>Benchmark Price*</b>	<b>\$991,700</b> ↓ -1.6%	<b>\$734,800</b> ↑ 2.4%	<b>\$712,700</b> ↑ 9.9%	<b>\$767,100</b> ↑ 4.7%
<b>Days to Sell</b>	<b>58</b> ↑ 1.9%	<b>63</b> ↑ 30.1%	<b>75</b> ↑ 40.2%	<b>89</b> ↑ 33.7%
<b>Inventory</b>	<b>1,080</b> ↑ 25.3%	<b>356</b> ↑ 39.6%	<b>209</b> ↑ 6.1%	<b>492</b> ↑ 54.2%

	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
<b>Sales</b>	<b>34</b> ↑ 3.0%	<b>12</b> ↓ -7.7%	<b>4</b> ↑ 33.3%	<b>8</b> ↓ -20.0%
<b>Benchmark Price*</b>	<b>\$756,500</b> ↓ -1.0%	<b>\$545,100</b> ↓ -2.3%	<b>\$517,200</b> ↓ -3.1%	<b>\$523,700</b> ↓ -3.5%
<b>Days to Sell</b>	<b>51</b> ↓ -18.8%	<b>41</b> ↓ -18.8%	<b>30</b> ↓ -35.3%	<b>69</b> ↓ -19.8%
<b>Inventory</b>	<b>328</b> ↑ 12.0%	<b>68</b> ↓ -5.6%	<b>36</b> ↑ 20.0%	<b>124</b> ↑ 36.3%



	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
<b>Sales</b>	<b>62</b> ↓ -13.9%	<b>13</b> ↓ -18.8%	<b>3</b> 0.0%	<b>21</b> 0.0%
<b>Benchmark Price*</b>	<b>\$496,200</b> ↓ -2.1%	<b>\$332,300</b> ↓ -0.3%	<b>\$413,500</b> ↓ -1.3%	<b>\$456,100</b> ↑ 5.0%
<b>Days to Sell</b>	<b>53</b> ↑ 2.5%	<b>51</b> ↓ -4.1%	<b>48</b> ↓ -64.5%	<b>68</b> ↑ 32.8%
<b>Inventory</b>	<b>581</b> ↑ 31.2%	<b>56</b> ↑ 14.3%	<b>18</b> ↓ -60.9%	<b>190</b> ↑ 9.2%

\*Benchmark Price: Estimated sales price of a benchmark property. Benchmarks represent a typical property within each market.

\*\*Percentage indicate change from the same period last year



**CENTRAL OKANAGAN**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Big White	2 0.0%		3 ↓ -50.0%	\$709,100 ↑ 0.7%	10 ↑ 233.3%	\$472,200 ↓ -1.9%
Black Mountain	7 ↑ 75.0%	\$1,103,900 ↓ -2.5%	1 ↑ 0.4%	\$864,500	0	
Crawford Estates	2	\$1,290,500 ↓ -0.3%	0		0	
Dilworth Mountain	2 0.0%	\$1,109,600 ↓ -2.8%	0 ↓ -100.0%	\$940,900 ↑ 0.8%	1 ↓ -50.0%	\$466,900 ↓ -1.8%
Ellison	1 0.0%	\$935,900 ↓ -2.9%	0	\$765,000 ↓ -2.3%	0	
Fintry	0 ↓ -100.0%	\$853,600 ↑ 1.7%	0	\$625,700 ↓ -0.6%	0	\$256,800 ↑ 0.3%
Glenmore	5 ↓ -58.3%	\$932,100 ↓ -3.1%	3 ↑ 200.0%	\$776,000 ↓ -0.5%	3 ↓ -40.0%	\$585,200 ↓ -2.6%
Glenrosa	3 ↓ -40.0%	\$742,400 ↑ 1.9%	0	\$721,500 ↓ -1.6%	0	
Joe Rich	0	\$1,068,800 ↓ -4.0%	0		0	
Kelowna North	5 ↓ -28.6%	\$938,700 ↓ -3.3%	2 ↑ 100.0%	\$843,200 ↓ -0.8%	9 ↓ -52.6%	\$583,600 ↓ -2.5%
Kelowna South	3 ↓ -50.0%	\$946,100 ↓ -0.3%	1 ↓ -66.7%	\$749,800 0.0%	8 ↑ 100.0%	\$516,800 ↓ -2.9%
Kettle Valley	4 ↑ 100.0%	\$1,273,800 ↓ -1.6%	1	\$824,800 ↑ 2.6%	0	
Lake Country East / Oyama	2 0.0%	\$1,051,300 ↓ -2.5%	2	\$762,300 ↓ -0.2%	0	\$453,300 ↓ -3.0%
Lake Country North West	1 ↓ -66.7%	\$1,389,700 ↓ -2.0%	1 ↓ -50.0%	\$863,100 ↑ 1.6%	1 0.0%	
Lake Country South West	4	\$1,043,400 ↓ -3.1%	1	\$948,600 ↑ 1.1%	1	
Lakeview Heights	5 ↓ -37.5%	\$1,100,100 ↑ 1.9%	0 ↓ -100.0%	\$930,700 ↓ -3.1%	1 0.0%	\$684,400 ↓ -2.5%
Lower Mission	6 ↓ -40.0%	\$1,205,500 ↓ -3.8%	3 0.0%	\$812,000 ↓ -0.1%	3 ↓ -57.1%	\$485,200 ↓ -1.9%

\* Percentage represents change compared to the same month last year



**CENTRAL OKANAGAN**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
McKinley Landing	1 0.0%	\$1,115,000 ↓ -1.9%	0		0	
North Glenmore	10 ↑ 233.3%	\$953,700 ↓ -2.8%	3	\$711,600 ↓ -0.8%	4 ↑ 33.3%	\$467,600 ↓ -2.7%
Peachland	1 ↓ -50.0%	\$928,400 ↑ 2.7%	1	\$735,600 ↓ -2.7%	0 ↓ -100.0%	\$566,400 ↓ -2.2%
Rutland North	9 ↑ 50.0%	\$774,700 ↓ -2.5%	1 ↓ -50.0%	\$574,600 ↓ -0.6%	6 ↓ -33.3%	\$372,400 ↓ -2.8%
Rutland South	3 ↓ -40.0%	\$778,700 ↓ -3.3%	2	\$611,100 ↑ 1.5%	1 0.0%	\$393,800 ↓ -4.6%
Shannon Lake	7 ↑ 16.7%	\$950,100 ↑ 2.2%	0 ↓ -100.0%	\$802,200 ↓ -2.3%	1 ↓ -75.0%	\$592,700 ↓ -2.9%
Smith Creek	2 0.0%	\$891,100 ↑ 2.3%	0	\$727,800 ↓ -3.1%	0	
South East Kelowna	2 ↓ -33.3%	\$1,179,400 ↓ -2.0%	1 ↓ -50.0%	\$1,045,800 ↓ -1.3%	0	
Springfield/Spall	2 ↓ -33.3%	\$820,400 ↓ -4.4%	3 ↓ -50.0%	\$643,100 ↓ -0.4%	3 ↓ -40.0%	\$494,200 ↓ -1.9%
University District	4 ↑ 300.0%	\$1,026,200 ↓ -4.8%	0	\$869,600 ↑ 0.2%	1 0.0%	\$454,500 ↓ -3.6%
Upper Mission	3 ↓ -70.0%	\$1,246,400 ↓ -2.1%	0	\$1,147,200 ↑ 1.1%	0	
West Kelowna Estates	2 ↓ -60.0%	\$967,000 ↑ 2.2%	0 ↓ -100.0%	\$860,400 ↓ -1.8%	1	
Westbank Centre	5 ↓ -16.7%	\$679,900 ↑ 1.9%	5 ↑ 150.0%	\$649,600 ↓ -2.8%	8 ↑ 60.0%	\$449,000 ↓ -1.8%
Wilden	4 ↑ 33.3%	\$1,265,100 ↓ -0.9%	0 ↓ -100.0%	\$996,800 ↑ 1.0%	0	\$398,500 ↓ -1.2%

\* Percentage represents change compared to the same month last year



**NORTH OKANAGAN**

**SINGLE FAMILY**

**TOWNHOUSE**

**APARTMENT**

Location	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Adventure Bay	1 0.0%	\$1,096,100 ↑ 2.6%	0	\$931,500 ↓ -2.3%	0	
Alexis Park	0	\$589,700 ↑ 3.7%	0 ↓ -100.0%	\$254,100 ↓ -1.8%	1 ↓ -66.7%	\$296,500 ↓ -2.3%
Armstrong	3 ↓ -40.0%	\$728,200 ↑ 9.0%	1 0.0%	\$509,400 ↓ -2.5%	0	\$251,900 ↑ 2.6%
Bella Vista	8 ↑ 300.0%	\$815,900 ↑ 2.3%	0 ↓ -100.0%	\$548,500 ↓ -2.1%	0	
Cherryville	0	\$511,000 ↑ 9.8%	0	\$454,300 ↓ -1.8%	0	
City of Vernon	2 ↓ -50.0%	\$514,200 ↑ 3.8%	2 0.0%	\$431,100 ↓ -2.8%	5 ↓ -28.6%	\$300,400 ↓ -0.5%
Coldstream	2 ↓ -33.3%	\$904,900 ↑ 3.6%	0	\$760,000 ↓ -2.3%	0	
East Hill	12 ↑ 71.4%	\$655,400 ↑ 2.4%	1	\$527,600 ↓ -3.5%	0	
Enderby / Grindrod	6 ↑ 20.0%	\$585,200 ↑ 8.6%	0	\$440,800 ↓ -0.6%	1	\$344,500 ↓ -1.6%
Foothills	1 ↓ -50.0%	\$961,400 ↓ -3.7%	0	\$927,300 ↓ -2.3%	0	
Harwood	3 ↑ 200.0%	\$530,500 ↑ 1.6%	3 ↑ 200.0%	\$417,000 ↓ -1.9%	0	
Lavington	0 ↓ -100.0%	\$947,100 ↓ -2.1%	0		0	
Lumby Valley	4 ↑ 33.3%	\$563,900 ↓ -2.6%	0	\$439,300 ↓ -0.8%	0	
Middleton Mtn Coldstream	0 ↓ -100.0%	\$1,009,900 ↑ 3.0%	0	\$729,500 ↓ -2.3%	0	
Middleton Mtn Vernon	0 ↓ -100.0%	\$833,800 ↑ 1.9%	1	\$594,400 ↓ -2.4%	0	
Mission Hill	2 ↓ -50.0%	\$593,400 ↑ 3.7%	1 0.0%	\$461,400 ↓ -1.8%	0 ↓ -100.0%	\$307,800 ↓ -0.8%
North BX	3 ↓ -25.0%	\$1,005,800 ↓ -6.6%	0	\$595,700 ↓ -2.5%	0	

\* Percentage represents change compared to the same month last year



**NORTH OKANAGAN**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
<b>Okanagan Landing</b>	3	\$915,400 ↑ 3.1%	2 ↑ 100.0%	\$755,700 ↑ 0.4%	1 ↓ -50.0%	\$504,000 ↓ -2.2%
<b>Okanagan North</b>	1 ↓ -50.0%	\$496,700 ↑ 3.4%	0	\$527,200 ↓ -1.9%	0	
<b>Predator Ridge</b>	0	\$1,106,000 ↑ 2.3%	0 ↓ -100.0%	\$850,100 ↓ -3.6%	0	
<b>Salmon Valley</b>	1	\$652,400 ↑ 9.4%	0		0	
<b>Silver Star</b>	0	\$1,002,300 ↓ -1.9%	0	\$561,000 ↑ 7.1%	4 ↑ 33.3%	\$352,200 ↑ 2.1%
<b>South Vernon</b>	0	\$516,700 ↑ 3.2%	0		1	
<b>Swan Lake West</b>	0	\$1,129,100 ↑ 2.7%	0		0	
<b>Westmount</b>	0	\$587,400 ↑ 3.4%	1 0.0%	\$431,200 ↓ -7.5%	0	

\* Percentage represents change compared to the same month last year

**SHUSWAP/REVELSTOKE**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Blind Bay	1 ↓ -88.9%	\$801,200 ↑ 9.1%	0 ↓ -1.5%	\$700,000	0	
Eagle Bay	1	\$801,000 ↑ 7.0%	0	\$650,100 ↓ -0.9%	1	
NE Salmon Arm	6 ↓ -25.0%	\$676,000 ↑ 11.1%	3 ↑ 50.0%	\$475,200 ↓ -1.4%	1	\$349,600 ↓ -0.7%
North Shuswap	2	\$679,900 ↑ 8.5%	0	\$603,000 ↓ -3.3%	0	
NW Salmon Arm	0	\$951,300 ↑ 12.2%	0 ↓ -100.0%	\$500,600 ↓ -3.1%	0	\$302,600 ↓ -2.0%
Revelstoke	5 ↓ -37.5%	\$730,300 ↑ 9.0%	0	\$457,100 ↓ -2.1%	0 ↓ -100.0%	\$489,200 ↓ -2.3%
SE Salmon Arm	9 ↑ 200.0%	\$757,800 ↑ 11.0%	1	\$491,600 ↓ -2.0%	0	
Sicamous	2 ↓ -60.0%	\$552,400 ↑ 9.5%	0	\$471,700 ↓ -3.0%	0 ↓ -100.0%	\$454,200 ↓ -0.3%
Sorrento	1 0.0%	\$675,200 ↑ 16.8%	0	\$585,100 ↓ -1.0%	0	
SW Salmon Arm	0 ↓ -100.0%	\$759,400 ↑ 11.4%	0	\$564,300 ↓ -3.0%	1	
Tappen	0 ↓ -100.0%	\$828,500 ↑ 9.4%	0		0	

\* Percentage represents change compared to the same month last year





**SOUTH OKANAGAN**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Keremeos	1 ↓ -66.7%	\$505,400 ↑ 9.1%	0	\$419,500 ↓ -2.5%	0	
Eastside / Lkshr Hi / Skaha Est	0 ↓ -100.0%	\$1,196,200 ↑ 4.4%	0		0	
Kaleden	0	\$1,024,800 ↑ 5.6%	0		0	
Kaleden / Okanagan Falls Rural	0	\$1,186,900 ↑ 2.1%	0		0	
Okanagan Falls	1 ↓ -75.0%	\$632,800 ↑ 7.8%	0 ↓ -100.0%	\$610,200 ↓ -0.7%	0	\$370,900 ↑ 5.4%
Naramata Rural	1 ↓ -50.0%	\$1,078,000 ↑ 5.6%	0		0	
Oliver	2 ↓ -71.4%	\$624,800 ↑ 4.0%	0	\$406,600 ↓ -2.6%	1	\$368,500 ↑ 8.2%
Oliver Rural	2 ↑ 100.0%	\$751,000 ↑ 3.2%	0		0	
Osoyoos	3 ↓ -25.0%	\$817,200 ↑ 4.6%	1 0.0%	\$600,100 ↓ -1.5%	4 ↑ 300.0%	\$490,200 ↑ 7.5%
Osoyoos Rural	2	\$1,282,400 ↑ 11.7%	0		0	
Rock Crk. & Area	0		0		0	
Columbia / Duncan	1 ↓ -66.7%	\$866,500 ↑ 4.8%	0	\$589,700 ↓ -5.6%	0	\$252,200 ↑ 5.4%
Husula / West Bench / Sage Mesa	1 ↓ -50.0%	\$801,900 ↓ -1.1%	0		0	
Main North	0 ↓ -100.0%	\$606,800 ↑ 2.9%	2	\$579,400 ↓ -3.3%	5 0.0%	\$467,000 ↑ 3.7%
Main South	4 ↓ -42.9%	\$760,000 ↑ 3.9%	3 ↑ 50.0%	\$443,100 ↓ -2.2%	7 ↓ -12.5%	\$475,400 ↑ 3.8%
Penticton Apex	2		1 0.0%		1	\$305,300 ↑ 6.4%
Penticton Rural	0		0		0	

\* Percentage represents change compared to the same month last year

**SOUTH OKANAGAN**

**SINGLE FAMILY**

**TOWNHOUSE**

**APARTMENT**

Location	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Uplands / Redlands	0 ↓ -100.0%	\$1,045,300 ↑ 5.1%	0		0	
Wiltse / Valleyview	4 ↑ 100.0%	\$963,500 ↑ 6.5%	1 0.0%	\$703,100 ↓ -8.4%	0	
Princeton	3 ↑ 200.0%	\$382,100 ↑ 8.7%	0		0	
Princeton Rural	0 ↓ -100.0%	\$798,000 ↑ 5.2%	0		0	
Lower Town	1 0.0%	\$928,200 ↑ 3.3%	0		1 ↓ -80.0%	\$542,600 ↑ 3.8%
Main Town	3 ↓ -70.0%	\$737,200 ↑ 5.3%	0	\$469,500 ↓ -3.0%	2 0.0%	\$379,000 ↑ 4.8%
Summerland Rural	0 ↓ -100.0%	\$1,022,800 ↑ 6.1%	0		0	
Trout Creek	0	\$1,133,600 ↑ 3.9%	0	\$574,100 ↓ -5.0%	0	

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